

FOR DROPZONE OWNERS

Everything you get when you join.

A complete tour of the platform — every tool you receive to attract customers, run the day and grow your dropzone, shown on the real product.

MARKETPLACE · BOOKINGS · PAYMENTS · OPERATIONS · ONE LOGIN

WHEN YOU JOIN

You're not just listed on a marketplace.
You're handed a complete platform to
**attract customers, run the day and grow
your business** — from one login.

This guide walks through that platform section by section, tool by tool — shown on the live product, using a sample dropzone, Pattaya Skydive. It is written for evaluation: clear about what each feature does and how it fits the way a dropzone actually runs.

INSIDE THIS GUIDE • TEN PARTS

01	Customer acquisition	03	06	Weather management	16
02	Booking management	06	07	Communication	18
03	Customer management	08	08	Reporting	20
04	Payments & payouts	11	09	Automation	22
05	Operations	14	10	Operator dashboard	24

Each part opens with a short divider, then shows the real screens and explains what every tool does. Sample numbers are illustrative.

CUSTOMER ACQUISITION

01 Be found, and booked.

How the platform puts your dropzone in front of travellers already searching — and turns that attention into paid bookings, with no advertising spend.

MARKETPLACE LISTING

COUNTRY & CITY PAGES

SEO VISIBILITY

ONLINE & MOBILE BOOKING

LEAD CAPTURE

DISCOVERY

Where travellers find you

Your dropzone is placed across a network of pages built to rank in search and route interested travellers straight to your listing. Every country and city has its own page — here's the live Thailand page that lists Pattaya Skydive.

skydiveinasia.com / thailand

SKYDIVE IN ASIA

Destinations Experiences How it works First-time Guides Contact ⓘ IDR 🛎 Dashboard Sign Out

Destinations > Thailand

SKYDIVE IN ASIA · THAILAND

Skydiving in Thailand.

Skydive Thailand from THB 950; tandem at Pattaya, Chiang Mai & Rayong, plus AFF training. Compare 4 vetted dropzones and book your jump.

COUNTRY FACTS

What you need to know.

04	NOV - MAR	ICT (UTC+7)	THB 7,850
DROPTONES	PRIME CLIMATE WINDOW	PLATFORM TZ	FROM PRICE
Across 3 cities	Dry season, calm winds, smooth landings	Bookings shown DZ-local + HKT	Lowest tandem package across the country

"The Pilatus climbs faster than you think. Eight thousand feet went past in the time it took to check my altimeter twice."

— Anya K. · Singapore · January 2026 · Thai Sky Adventures

Marketplace listing

In the curated directory travellers browse to choose a jump.

Country & city pages

Location pages that rank and list every operator there.

SEO visibility

Built to show up for searches like "skydiving in Thailand".

International reach

Travellers planning trips from across the region, in English.

CONVERSION

From interest to booking

Every listing carries a booking flow built for the way travellers actually buy — on a phone, in under a minute — with a clear path for those not yet ready to commit.

Online booking Guests book and pay directly from your listing — no phone call, no email back-and-forth.

Mobile-first The whole flow is built for phones, where most travellers discover and book.

Ask a question Not ready to book? A question arrives as a tracked lead, on your Today queue.

Local currency Prices shown in the traveller's own currency, settled in your THB.

TANDEM · 13,000 FT

Pattaya Skydive ✓
PATTAYA · THAILAND

Tandem Skydive with Video **\$9,500**

SAT
27

SUN
28

MON
29

Book now · \$9,500

Ask a question

TYPICALLY RESPONDS WITHIN 24H · 0% BOOKING FEE

BOOKING MANAGEMENT

02 Every booking, one place.

A single table for every booking across every date — searchable, filterable, and clear on exactly where each one stands: paid, confirmed, flown.

BOOKINGS TABLE

PAYMENT · STATUS · OPERATIONAL

FILTERS & SAVED VIEWS

EXPORT CSV

THE BOOKINGS TABLE

One view, every booking

app.skydiveinasia.com / partner / bookings

SKYDIVE

PARTNER

Today

Bookings

Customers

Inventory

Money

Jump to...

PAIYAYA SKYDIVE

28

ON

onoplovedive26

2 items need your attention.

Review on Today

All bookings

SAVE VIEW

MANAGE

Bookings 8 bookings

New booking

Import

Export CSV

Search name, ref, email, phone...

SERVER SEARCH

Status

Payment

Operational

Today

This week

This month

Last 30 days

All

REF	CUSTOMER	DATE	TIME	PACKAGE	PAX	PAYMENT	STATUS	OPERATIONAL	EARNINGS
SIA-LDUV-EVR5	Ava Lim ava.l@example.com	28 Jun	19:00	Tandem Skydive with Vid...	1	SUCCEEDED	CONFIRMED	EXPECTED	THB 880
SIA-PRQC-BR2M	Ethan Ng ethan.n@example.com	20 Jun	19:00	Tandem Skydive with Vid...	1	SUCCEEDED	COMPLETED	JUMPED	THB 880
SIA-4GBH-DAP9	Liam Walsh liam.w@example.com	21 Jun	19:00	Hop and Pop	1	SUCCEEDED	COMPLETED	JUMPED	THB 880
SIA-VBJH-39XM	Tom Berg tom.b@example.com	22 Jun	19:00	Hop and Pop	1	SUCCEEDED	COMPLETED	JUMPED	THB 880
SIA-5U77-KDGP	Mei Tan mei.t@example.com	26 Jun	19:00	Hop and Pop	1	SUCCEEDED	CONFIRMED	EXPECTED	THB 880
SIA-YBAK-7SRZ	Sarah Chen sarah.c@example.com	28 Jun	19:00	Hop and Pop	1	PENDING	UNPAID	EXPECTED	THB 880
SIA-HXC7-VX8Q	Sarah Chen sarah.c@example.com	27 Jun	19:00	Tandem Skydive with Vid...	1	SUCCEEDED	CONFIRMED	EXPECTED	THB 11,480
SIA-7BUX-K489	Noah Kim noah.k@example.com	22 Jun	19:00	Tandem Skydive with Vid...	1	VOIDED	CANCELLED	EXPECTED	THB 11,480

Showing 1-8 of 8

Rows 25

Sorted by created - asc

Prev

Page 1 / 1

Next

THREE THINGS, TRACKED APART

PAYMENT Has the money moved? Pending, succeeded or voided.

STATUS Where the booking stands in its life — see the five below.

OPERATIONAL On the day — expected, then jumped. Kept simple.

THE FIVE STATUSES

PENDING Just placed, not yet paid.

HELD Awaiting your confirmation.

CONFIRMED Paid and locked to a date.

COMPLETED Flown — the jump is done.

CANCELLED Called off; reason retained.

CUSTOMER MANAGEMENT

03 Every customer, remembered.

A real record for every person who books — contact, history and lifetime value, plus your own tags and notes and a jumper & safety profile that fills itself in.

CUSTOMER DATABASE

TAGS & NOTES

JUMPER & SAFETY PROFILE

LIFETIME VALUE

THE PROFILE

One record per customer

Everything a guest does — bookings, payments, messages — sits on a single profile. Add your own context, and let the safety details fill themselves in from participant records.

The screenshot displays the 'app.skydiveinasia.com / partner / customers / sarah-chen' interface. The left sidebar shows navigation options: Home, Today, Bookings, Customers (active), Inventory, and Money. The main content area is titled 'Customers' and lists several customers, including Sarah Chen. The right panel shows the detailed profile for Sarah Chen, including her contact information, a 'REPEAT CUSTOMER' tag, and a 'GUEST CHECKOUT' button. Below this, a summary row shows '2 BOOKINGS', 'THE 14,250 LIFETIME SPEND', '19 Jun 2026 FIRST JUMP', and '27 Jun 2026 LAST JUMP'. The 'TAGS & NOTES' section allows adding tags and notes. The 'JUMPER & SAFETY PROFILE' section shows participant records. The 'BOOKINGS HISTORY' section lists two bookings: 'Tandem Skydive with Video & Photos' (SIA-HACT-VXBQ, 27 Jun 2025, CONFIRMED, THE 14,250) and 'Hop and Pop' (SIA-V0AX-73KZ, 28 Jun 2025, UNPAID, THE 1,000). The 'COMMUNICATIONS' section shows 0 events, 0 email, 0 WhatsApp, and 0 messages. The bottom of the right panel shows a 'Loading...' status.

TAGS & NOTES • OPERATOR-AUTHORED

Tag a guest VIP, repeat or AFF student, and leave notes the whole crew can see — preferences, history, anything that helps on the day.

JUMPER & SAFETY PROFILE • AUTO

Weight, date of birth, emergency contact and medical info populate automatically from the guest's first participant record.

THE DATABASE

Every guest, grouped

Everyone who has booked, grouped across all their visits, with lifetime value and last jump at a glance. Filter to the people who matter today — and the database is yours, not a middleman's.

The screenshot shows the 'app.skydiveinasia.com / partner / customers' interface. At the top, there's a navigation bar with 'PARTNER', 'Today', 'Bookings', 'Customers' (active), 'Inventory', and 'Money'. A search bar for 'Jump Tel.' and a user profile 'PATIAYA SKYDIVE' are also present. A notification banner states '2 items need your attention.' with a 'Review on Today' button. The main section is titled 'Customers' with a subtitle '8 customers'. Below this is a search bar and a row of filters: 'ALL' (selected), 'REPEAT', 'HAS UPCOMING', 'VIP', 'AFF STUDENTS', and 'MEDICAL FLAG'. The table below lists 8 customers with columns: CUSTOMER, TAXI, JUMPS, LIFETIME SPEND, LAST JUMP, and STATUS. The data is as follows:

CUSTOMER	TAXI	JUMPS	LIFETIME SPEND	LAST JUMP	STATUS
NK Noah Kim noah.k@example.com	—	1	—	No jumps yet	FIRST-TIMER
SC Sarah Chen sarah.c@example.com	—	2	TWD 14,250	27 Jun 2026	UPCOMING
MT Mei Tan mei.t@example.com	—	1	TWD 1,600	26 Jun 2026	UPCOMING
TB Tom Berg tom.b@example.com	—	1	TWD 1,600	22 Jun 2026	FIRST-TIMER
LW Liam Walsh liam.w@example.com	—	1	TWD 1,600	21 Jun 2026	FIRST-TIMER
EN Ethan Ng ethan.n@example.com	—	1	TWD 1,600	20 Jun 2026	FIRST-TIMER
AL Ava Lim ava.l@example.com	—	1	TWD 1,600	26 Jun 2026	UPCOMING
JP James Park james.p@example.com · +66827654121	—	0	—	No jumps yet	LEAD

Showing 1-8 of 8 · Sorted by last activity

Smart filters

Repeat, has-upcoming, VIP, AFF students, medical flag.

Lifetime value

Total spend and jump count on every guest.

Status at a glance

Lead, first-timer, upcoming or repeat.

Yours to keep

Your own list of guests, ready to bring back.

PAYMENTS & PAYOUTS

04 You keep a clean 80%.

Cards are authorised at booking and charged when you confirm. The moment they're charged, Stripe Connect splits the money instantly — your 80% to your own account, our 20% covering the platform and every card fee.

STRIPE CONNECT

AUTHORISE → CONFIRM → CHARGE

INSTANT 80/20 SPLIT

SAME-DAY PAYOUTS

HOW THE MONEY MOVES

Authorise, confirm, charge, split

Nothing is charged when a guest books — their card is only authorised. The charge happens the instant the booking is confirmed.

STEP 1 · AT BOOKING

Card authorised

The guest's card is held, not charged. The slot is reserved while you decide.

STEP 2 · YOU CONFIRM

Confirm or Instant Book

You confirm the booking — or Instant Book auto-confirms from your live availability.

STEP 3 · ON CONFIRM

Guest is charged

The card is charged in full — and the split fires the same instant.

THE INSTANT SPLIT · SAMPLE TANDEM

\$9,500

GUEST CHARGED

**Stripe Connect**

SPLITS INSTANTLY

**\$7,600**

80% · YOUR STRIPE

\$1,900

20% · COMMISSION

Your 80% lands directly in your own Stripe account — no reconciliation. The 20% commission covers the platform and every card fee, so the 80% you see is the 80% you keep.

WHAT IT COSTS & HOW YOU'RE PAID

Cleared, then paid to your bank

80 / 20

YOU KEEP / COMMISSION

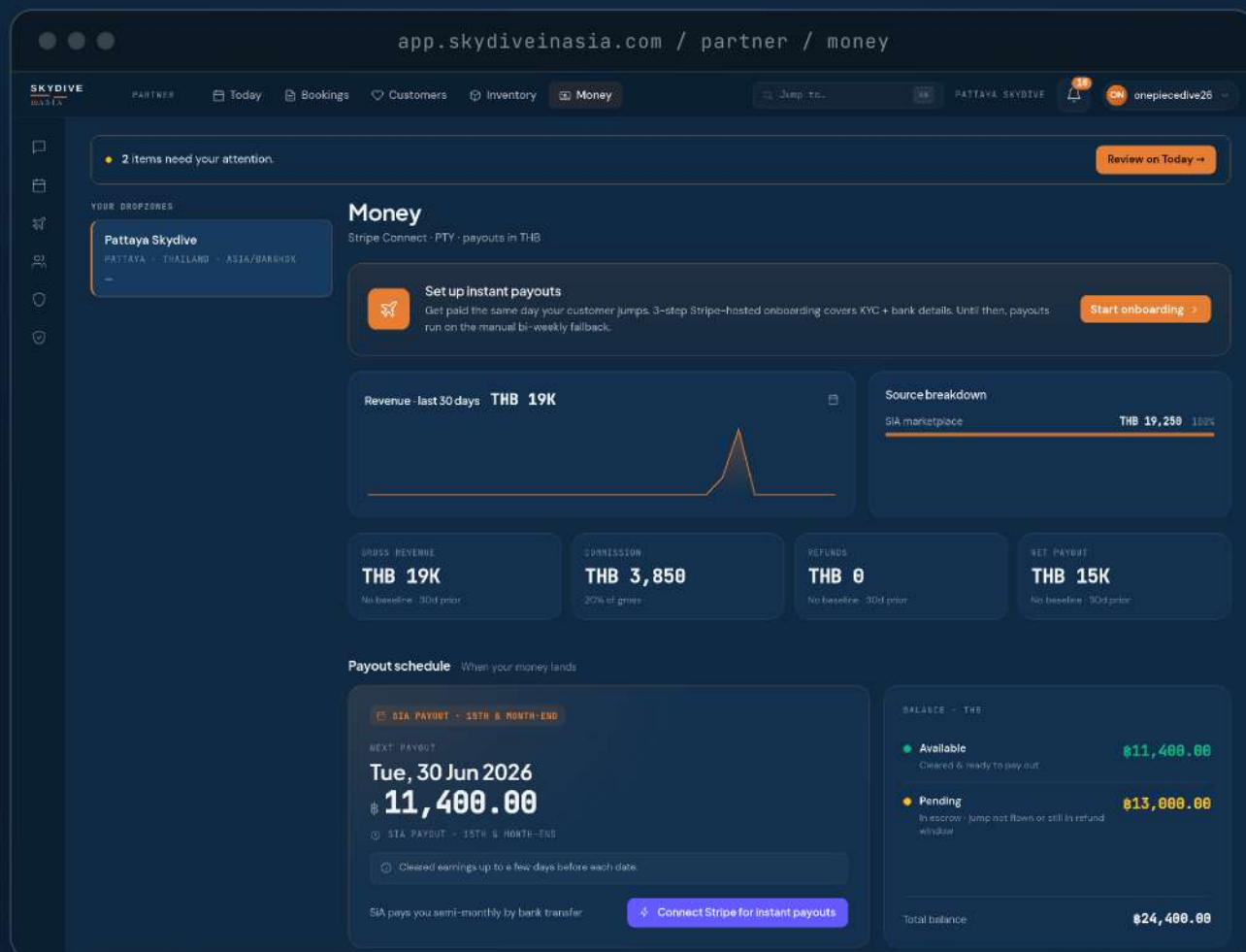
0%

CUSTOMER BOOKING FEE

Same-day

PAYOUT · STRIPE
CONNECTED

15th & EOM

UNTIL THEN · BY
TRANSFER

Connect Stripe — a quick three-step, Stripe-hosted setup covering KYC and bank details — and your share is paid out the same day your customer jumps. Until you connect, your cleared earnings are held safely and paid twice a month, on the **15th and month-end**, by bank transfer. Your balance shows what's **available** and what's still **in escrow** until the jump is flown.

OPERATIONS

05 Run the day from one screen.

Flying day, loads, aircraft and crew — the working tools your team uses to build loads and put jumpers on the plane. Confirmed bookings drop straight onto the manifest.

FLYING DAY & LOADS

AIRCRAFT, SEATS & WEIGHT

CREW ROSTER

WAIVER STATUS

THE MANIFEST

Build loads, fly the day

Pick the flying day, drag jumpers onto a load, and watch seats and weight fill. Every booked jumper has to land on a load — the manifest tells you the moment they all have.

The screenshot shows the 'app.skydiveinasia.com / partner / manifest' interface. At the top, there's a navigation bar with links for Today, Bookings, Customers, Inventory, and Money. A search bar and user profile are also present. A notification banner states '2 items need your attention.' Below this, a calendar for June 2024 shows the 25th as the selected day. A summary bar indicates 3 booked jumpers, 3 manifested, 0 unassigned, 14 seats, and 280 kg total weight. A green badge confirms 'All booked jumpers manifested'. The main area shows a list of jumpers: Sarah Chen (62 kg, TANDER), Mei Tan (80 kg, PAR), and Ava Lim (53 kg, TANDER). Each jumper has options to add an instructor or video. A 'BUILDING' section on the right shows a Cessna 208 Caravan aircraft with 3 seats and 280 kg weight. A 'NO CONFLICTS' message is displayed. A 'Drag a jumper here' area is also visible.

Aircraft & load

Cessna 208 Caravan
— seats and weight
per load.

Drag to manifest

Move jumpers onto
loads; conflicts
flagged live.

Waivers & crew

Signed status shown;
assign instructors and
video.



**All 3 booked jumpers
manifested**

WEATHER MANAGEMENT

06 When the wind turns.

Live conditions sit on your Today view. Place a hold once, and the platform notifies every affected guest by email and WhatsApp and lets them rebook themselves — no message typed by hand.

LIVE WEATHER ON TODAY

WEATHER HOLD

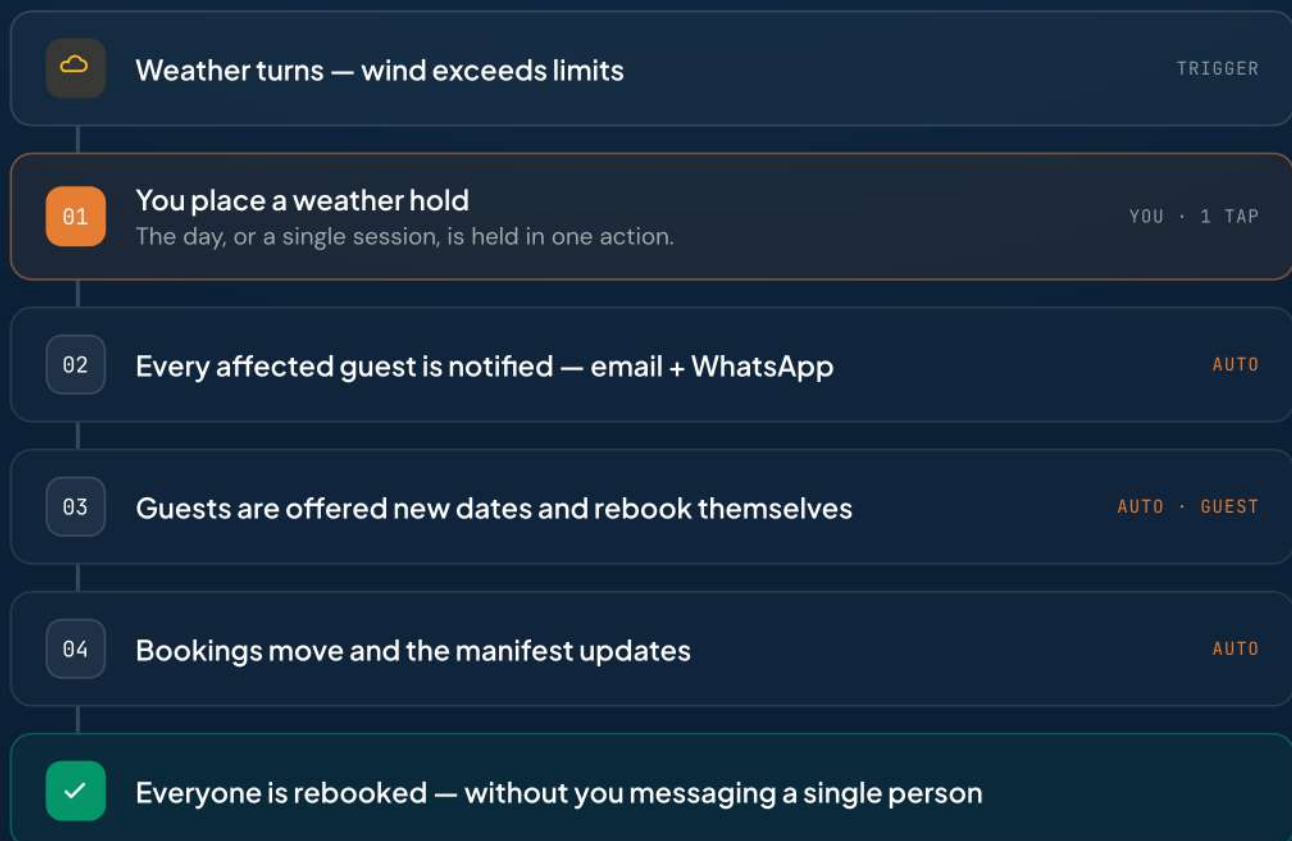
EMAIL & WHATSAPP

SELF-SERVICE REBOOKING

THE WORKFLOW

A weather hold, end to end

One operator action sets off the whole sequence. Steps marked **auto** happen without you.



COMMUNICATION

07 The right message, on time.

Confirmations, reminders and updates go out automatically — by email and over WhatsApp, on approved templates from our number — so guests hear from you on the channel they actually read.

CONFIRMATION & REMINDER EMAIL

WHATSAPP · APPROVED TEMPLATES

TEAM & PARTNER ALERTS

WHO HEARS WHAT

Messages that send themselves

Confirmation email	Sent the moment a booking is confirmed and charged.
Reminder · 24h before	Goes out ahead of the jump, with a weather check behind it.
WhatsApp	Approved templates, sent from our number — a live channel guests read.
Team alerts	Your crew is notified of new bookings, payments and holds.
Fully automated	Every message is triggered by a booking event — nothing sent by hand.

 Confirmation email

SENT

You're booked, Sarah — Tandem, Sat 27 Jun, 10:00. Pattaya Skydive. We'll see you in the sky.

 WhatsApp reminder

SCHEDULED · 24H

Hi Sarah — your jump is tomorrow at 10:00. Arrive 30 min early. Reply here with any questions.

APPROVED TEMPLATE · FROM SIA WHATSAPP

- Team alert: new booking added to the Sat 27 manifest.

REPORTING

08 Know how you're doing.

Revenue, bookings, customers and conversion — read at a glance, broken down by experience, date and source. A simple, honest picture of the business.

REVENUE & BOOKINGS

CUSTOMER METRICS

CONVERSION & SOURCE

THE NUMBERS

A clear read on the business

SAMPLE FIGURES · ILLUSTRATIVE

฿19k

REVENUE · 300

24

BOOKINGS

31%

CONVERSION

18%

REPEAT GUESTS

Revenue by week

▲ illustrative trend

W1

W2

W3

W4

W5

Revenue & bookings

Collected revenue and booking counts over any period.

Customer metrics

New vs repeat guests, and where they come from.

Conversion

Enquiries and visits turned into paid bookings.

By experience & source

Performance split by package, date and channel.

AUTOMATION

09 The work that runs itself.

Behind every booking is a chain of actions that fire on their own — payment, commission split, confirmations, manifest, reminders. This is exactly what happens, and when.

EVENT TRIGGERS

COMMISSION SPLIT (20%)

HANDS-OFF OPERATION

TRIGGERS

What happens automatically

Each event sets off a fixed set of actions. None of these need a person.

WHEN A customer books

- Record created, card authorised
- Slot held, added to the calendar
- Lands on your Today queue

WHEN You confirm the booking

- Card charged via Stripe
- Commission split (20%) fires instantly
- Booking moves to confirmed

WHEN A booking is confirmed

- Confirmation email + WhatsApp sent
- Added to the manifest
- Crew notified, 24h reminder scheduled

WHEN Weather changes

- Hold placed on affected jumps
- Guests notified, new dates offered
- Self-service rebooking opens

WHEN A guest is charged

- Your 80% routed to your Stripe
- Held in escrow until the jump is flown
- Paid out same-day or on schedule

WHEN A booking is completed

- Marked complete & flown
- Customer profile updated
- Review request available

OPERATOR DASHBOARD

10

The whole business, one screen.

Where it all comes together — the Today view you'll open each morning. The action queue, live weather, the day's counters and this week's revenue, in one place.

ACTION QUEUE

LIVE WEATHER

TODAY'S MANIFEST

THIS WEEK'S REVENUE

A GUIDED TOUR

Your morning view, annotated

The screenshot shows the 'app.skydiveinasia.com / partner / today' interface. The dashboard is divided into several sections:

- Navigation (1):** A top bar with links for Today, Customers, Inventory, and Money.
- Status strip (2):** A row of status indicators including '9 to verified', '1 loads 3 pax', 'Weather Open', '0 unread', and '2 pending'.
- Live weather (3):** A weather widget for Pattaya showing 'Open' status, wind speed of 9 km/h, visibility of 18+ km, cloud cover of 54%, and temperature of 31°C.
- Action queue (4):** A section titled 'Action queue 1 items' containing a question from James Park about tandem skydiving space on the 15th.
- Today's manifest (5):** A section titled 'Today's manifest 1 loads 3 pax' showing a list of jumpers and their packages.
- This week (6):** A section titled 'THIS WEEK' showing revenue of \$15,250 and pending payout.

1 Navigation
Today, Bookings, Customers, Inventory, Money.

2 Status strip
Verification, loads & pax, weather, unread, pending.

3 Live weather
Conditions for your dropzone — open or hold at a glance.

4 Action queue
The few things that need you — here, a guest question via WhatsApp.

5 Today's manifest
The load you're flying, jumpers and packages.

6 This week
Revenue and pending payout — one click to Money.

BECOME A FOUNDING PARTNER

You focus on flying. *We'll handle the rest.*

That's everything you get when you join. Claim your dropzone and we'll walk the setup through with you — listing, packages and Stripe.

Claim your dropzone

skydiveinasia.com/partners/apply

partners@skydiveinasia.com · WhatsApp +852 9053 4116